

NEW SALES LEAD

Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 07/28/2022
Response Due Date: **08/03/2022**
Decision Date: 08/31/2022
From: Julia Smyth-Young, Sales Director -- (757) 253-2313, julia.smyth-young@visitwilliamsburg.com

Lead ID: **4068**
Organization: United States Special Operations Command
Market Segment: Military
Meeting: Resiliency Workshop Sep 2022

Contact: Kay Hensen
Director of Contracts
Company: Federal Conference.com
Address: 100 Daingerfield Road
Suite 101

Alexandria, VA 22314
Phone: (205) 914-7931
Fax:
E-Mail: kay@federalconference.com

MEETING REQUIREMENTS

Requested Dates: 09/21/2022 to 09/24/2022
Meeting Dates: 09/21/2022 to 09/24/2022
Alternate Dates: to
to

ROOMS FORECAST

Room Attendance: 0
Requested Rooms: 66
Requested Peak: 22

| | Wed, 09/21/22 | Thu, 09/22/22 | Fri, 09/23/22 | Sat, 09/24/22 | Sun, 09/25/22 | Mon, 09/26/22 | Tue, 09/27/22 |
|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Requested Rooms | 22 | 22 | 22 | | | | |

COMPETITION

The hotel must be a minimum of 4-Star Rating and situated within the city limit of the specified city and located near the beach or vacation activity areas.

NOTES

Meeting Requirements:

* See attached RFP

Schedule of Events:

* See attached RFP

Comments:

- * Please note that the meeting planner requires urgent responses and sourced the opportunity via CVent
- * Family event
- * Per Diem rates preferred
- * Commisonable rates required

Action Requested:

Please respond directly to Kay Hensen with Federal Conference and copy Julia Smyth-Young on correspondence.