

NEW SALES LEAD

Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 03/31/2021
Response Due Date: **04/02/2021**
Decision Date: 05/15/2021
From: Julia Smyth-Young, Sales Director -- (757) 253-2313, julia.smyth-young@visitwilliamsburg.com

Lead ID: **3937**
Organization: Virginia Orthotic and Prosthetic Association
Market Segment: Association
Meeting: 2021 Virginia Orthotic & Prosthetic Association Conference
Contact: Elizabeth Mansfield
Meeting Planner
Company: Virginia Orthotic and Prosthetic Association
Address: 221 Fox Hill Drive

Baiting Hollow, NY 11933
Phone: (860) 967-4184
Fax: (631) 910-2027
E-Mail: vopainfo@gmail.com

MEETING REQUIREMENTS

Requested Dates: 10/26/2021 to 10/31/2021
Meeting Dates: 10/28/2021 to 10/31/2021
Alternate Dates: to
to

ROOMS FORECAST

Room Attendance: 120
Requested Rooms: 155
Requested Peak: 66

	Tue, 10/26/21	Wed, 10/27/21	Thu, 10/28/21	Fri, 10/29/21	Sat, 10/30/21	Sun, 10/31/21	Mon, 11/01/21
Requested Rooms	3	10	61	66	13	2	

COMPETITION

The group wants to select a location they have not met for over a decade to drive attendance. Looking at Boarshead Resort and several smaller locations throughout the Commonwealth.

NOTES

Meeting Requirements:

See attached

Comments:

The contract will be signed out of New York.

Action Requested:

Respond directly to Elizabeth and copy Julia Smyth-Young on correspondence.