

**NEW SALES LEAD**

Williamsburg Tourism Council  
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA  
Phone: 757.253.2313

**Created:** 03/31/2022  
**Response Due Date:** **04/01/2022**  
**Decision Date:** 04/08/2022  
**From:** Julia Smyth-Young, Sales Director -- (757) 253-2313, [julia.smyth-young@visitwilliamsburg.com](mailto:julia.smyth-young@visitwilliamsburg.com)

**Lead ID:** **4034**  
**Organization:** Virginia Education Association  
**Market Segment:** State Association  
**Meeting:** Presidents Training  
**Contact:** Dominique Hubbard  
Conference Coordinator  
**Company:** Virginia Education Association  
**Address:** 116 South Third Street

Richmond, VA 23219  
**Phone:** (804) 775-8341  
**Fax:** (804) 775-8379  
**E-Mail:** [dhubbard@veanea.org](mailto:dhubbard@veanea.org)

**MEETING REQUIREMENTS**

**Requested Dates:** 06/21/2022 to 06/23/2022  
**Meeting Dates:** 06/21/2022 to 06/23/2022  
**Alternate Dates:** to  
to

**ROOMS FORECAST**

**Room Attendance:** 115  
**Requested Rooms:** 230  
**Requested Peak:** 115

	Tue, 06/21/22	Wed, 06/22/22	Thu, 06/23/22	Fri, 06/24/22	Sat, 06/25/22	Sun, 06/26/22	Mon, 06/27/22
<b>Requested Rooms</b>	115	115					

## COMPETITION

Commonwealth of Virginia

## NOTES

### Meeting Requirements:

Tue, Jun 21, 2022:

8:00 AM - 12:00 PM - General Session Set-Up, 120 people rounds of (6), 24-hour hold

1:00 PM - 5:00 PM - (3) Breakout Sessions, 40 people, rounds of (6)

1:00 PM - 5:00 PM - General Session, 120 people, rounds of (6), 24-hour hold

5:30 PM - 7:00 PM - Dinner, 120 people, rounds of (6)

7:00 PM - 9:00 PM - Social Reception, 120 people, flow

Wednesday, June 22, 2022:

8 AM - 5 PM - GS, 120 people, rounds of (6)

8 AM - 5 PM - (3 ) Breakout Sessions, 40 people, rounds of (6)

Thursday, June 23, 2022:

8 AM - 2 PM - GS, 120 people, rounds of (6)

8 AM - 2 PM - (3) Breakout Sessions, 40 people, rounds of (6)

### Action Requested:

Send proposals directly to Dominique Hubbard and copy Julia Smyth-Young on correspondence.