

NEW SALES LEAD

Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 10/06/2022
Response Due Date: **10/12/2022**
Decision Date: 12/01/2022
From: Julia Smyth-Young, Sales Director -- (757) 253-2313, julia.smyth-young@visitwilliamsburg.com

Lead ID: **4077**
Organization: Virginia Polytechnic Institute and State University
Market Segment: Education
Meeting: VA Network Conference
Contact: Erich Sawyer
Program Manager, Continuing and Professional Education
Company: Virginia Polytechnic Institute and State University
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Blacksburg, VA 24061
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MEETING REQUIREMENTS

Requested Dates: 06/07/2023 to 06/09/2023
Meeting Dates: 06/07/2023 to 06/09/2023
Alternate Dates: to
to

ROOMS FORECAST

Room Attendance: 100
Requested Rooms: 115
Requested Peak: 100

	Wed, 06/07/23	Thu, 06/08/23	Fri, 06/09/23	Sat, 06/10/23	Sun, 06/11/23	Mon, 06/12/23	Tue, 06/13/23
Requested Rooms	15	100					

COMPETITION

Williamsburg is the preferred location.

NOTES

Meeting Requirements:

- * Rooms only
- * Meeting space at The College of William and Mary

Schedule of Events:

- * Rooms Only

Comments:

- * VA Network Conference convenes June 8-9, 2023, at the William and Mary Student Union building
- * Educational group; prevailing per diem rate required
- * 15 rooms are required on June 7, 2023, and additional 85 rooms on June 8, 2023
- * IPO
- * Authorized Signer: Shelly Jobst, Director of Continuing and Professional Education, Virginia Tech
- * History: Hotel Roanoke and Conference Center in June 2022

Action Requested:

Please email Erich Sawyer with rates and availability and copy Julia Smyth-Young on correspondence.