

**RFP Details**

**RFP Name** WVC-2022 Revolutionary Rumble

**Response Due Date** Tue, Jan 18, 2022

**Decision Due Date** Wed, Jan 19, 2022

**RFP Type** Only Guest Rooms

**RFP Code** XZN9MTX7WX5

**Description** JEMS Sports is an IATAN Accredited Global travel and housing agency specializing in event and tournament housing coordination services for team and individual sports events and tournaments. The JEMS Sports Team Executives and Staff have over a combined 75 years within the Hotel and Hospitality Industry offering full sourcing with all major brand hotels, emerging brand hotels, and independently owned hotels.

We are contracted by the Williamsburg Volleyball Club to contract the housing needs for the "2022 Revolutionary Rumble". Teams will be traveling in nationally to compete.

We are looking for a total of 450 rooms on peak. The event is being held at multiple locations: JCC Rec Center/Quarterpath Park in Williamsburg, VA April 22 - 24, 2022. We will use multiple hotels to fulfill the room night needs. Please submit the maximum number of rooms your hotel can offer.

Fri: 4/22/2022: 450 attendee rooms  
Sat: 4/23/2022: 450 attendee rooms

The JEMS Sports contract is REQUIRED for contracting. Attached is a sample contract for review.

Thank you for your partnership with JEMS!

**Key Contact Information**

**Contact Name** Jennifer Ritter **Email Address** [jennifer@jemshospitality.com](mailto:jennifer@jemshospitality.com)

**Organization** JEMS Hospitality Group

**Preferred Contact Method** Cvent, Email Address

**Address** 9 North 25th St, Penthouse 5  
Richmond, VA 23223 USA

**Organization Information**

**Organization Name** JEMS Hospitality Group

**Organization Type** Corporate

Event Information	
<b>Event Name</b>	WVC-2022 Revolutionary Rumble
<b>Total Attendees</b>	1,400
<b>Event Type</b>	Sports Event
<b>Commission</b>	Yes - 10.00%
<b>Dates Flexible</b>	No
<b>Event Dates</b>	Sat, Apr 23, 2022 - Sun, Apr 24, 2022
<b>Additional Information</b>	<p>REQUIRED Concessions:</p> <ul style="list-style-type: none"> <li>• Rates 10% commissionable to JEMS Sports</li> <li>• \$7 Rebate per room</li> <li>• No cancellation or attrition</li> </ul> <p>Group rate offered 3 days pre/post if available</p> <p>COMMISSION                      Hotel agrees to pay JEMS Sports 10% commission on all revenue producing rooms regardless of reservation method. If deemed necessary, after the conclusion of the event, a representative of JEMS Sports and a representative of &lt;Name of Hotel&gt; will meet in person to conduct a manual room audit on a predetermined date and &amp; time convenient for both parties.</p> <p>Upon the Group's departure, JEMS shall invoice Hotel for the Commission. Hotel shall pay such invoice within thirty (30) days of receipt. Hotel will pay a commission of 10% of the applicable net room rate (rate minus rebate) for each sleeping room night actually occupied and paid for by Group's attendees that was reserved as part of the established Room Block at the negotiated group room rates contained in this Agreement. The commission will in no way affect the preferred group rate provided for Kinetic Multi-Sports. Commission is payable to JEMS Hospitality Group, 9 North 25th Street, Penthouse 5, Richmond, VA 23223</p>

Guest Room Requirements					
Day	Any (Run of House)	Single (1 Bed)	Double (2 Beds)	Suite	Staff
Fri, Apr 22, 2022			450		
Sat, Apr 23, 2022			450		
<b>Check-In Date</b>		Fri, Apr 22, 2022		<b>Total Room Nights</b> 900	
				<b>Peak Room Nights</b> 450	
<b>Additional Information</b>	JEMS is only securing rooms for the athletes. The Williamsburg Volleyball club will be handling their staff rooms & comps directly.				

Additional Files			
File Name	RFP Type	File Size	Uploaded Date
<a href="#">WVC-Revolutionary Rumble Sample contract .docx</a>	Document (.docx)	56 KB	Tue, Jan 11, 2022