

NEW SALES LEAD

Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 07/23/2021
Response Due Date: **07/23/2021**
Decision Date: 11/15/2021
From: Julia Smyth-Young, Sales Director -- (757) 253-2313, julia.smyth-young@visitwilliamsburg.com

Lead ID: **3962**
Organization: Conference Direct
Market Segment: Wedding
Meeting: Wedding for Phillipe and Maggie
Contact: Janet Vare
Account Manager
Company: Conference Direct
Address: 3960 Rosebay Court

Fairfax, VA 22033
Phone: (571) 299-6852
Fax:
E-Mail: janet.varre@conferencedirect.com

MEETING REQUIREMENTS

Requested Dates: 11/10/2022 to 11/14/2022
Meeting Dates: 11/10/2022 to 11/14/2022
Alternate Dates: 11/17/2022 to 11/21/2022
to

ROOMS FORECAST

Room Attendance: 0
Requested Rooms: 215
Requested Peak: 100

	Thu, 11/10/22	Fri, 11/11/22	Sat, 11/12/22	Sun, 11/13/22	Mon, 11/14/22	Tue, 11/15/22	Wed, 11/16/22
Requested Rooms	5	100	100	10			

COMPETITION

NOTES

Meeting Requirements:

Seeking a venue for Rehearsal Dinner, Wedding & Reception.

Comments:

This is a wedding with a Master List for the couples incidentals, F & B. Each guest will be responsible for their own sleeping rooms. The couple has given a tentative budget of \$50,000

Action Requested:

Respond to the planner with options and pricing.