

**NEW SALES LEAD**

Williamsburg Tourism Council  
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA  
Phone: 757.253.2313

**Created:** 06/02/2022  
**Response Due Date:** **06/22/2022**  
**Decision Date:** 12/30/2022  
**From:** Julia Smyth-Young, Sales Director -- (757) 253-2313, [julia.smyth-young@visitwilliamsburg.com](mailto:julia.smyth-young@visitwilliamsburg.com)

**Lead ID:** **4050**  
**Organization:** National Conference of Black Political Scientists  
**Market Segment:** National Association  
**Meeting:** Annual Conference  
**Contact:** Margaret Clark  
Site Administrator  
**Company:** National Conference of Black Political Scientists  
**Address:** 14000 HWY 82 West  
#7289

Itta Bena, MS 38941-1400  
**Phone:** (662) 254-3875  
**Fax:**  
**E-Mail:** [MWCLARK@MVSU.EDU](mailto:MWCLARK@MVSU.EDU)

**MEETING REQUIREMENTS**

**Requested Dates:** 03/13/2024 to 03/17/2024  
**Meeting Dates:** 03/13/2024 to 03/17/2024  
**Alternate Dates:** to  
to

**ROOMS FORECAST**

**Room Attendance:** 150  
**Requested Rooms:** 250  
**Requested Peak:** 75

	Wed, 03/13/24	Thu, 03/14/24	Fri, 03/15/24	Sat, 03/16/24	Sun, 03/17/24	Mon, 03/18/24	Tue, 03/19/24
<b>Requested Rooms</b>	50	75	75	50			

### COMPETITION

Nationwide search

### NOTES

#### Meeting Requirements:

Reception, 50 people, Cocktail Rounds  
 Meeting, 20 people, C/R  
 10 Exhibits  
 5 Breakouts, 30 people, T/S  
 Reception, 120 people, TBD  
 General Session, 120 people, T/S  
 Dinner, 120 people, Rounds of 6 or 8  
 Lunch, 80 people, Rounds of 6 or 8

#### Schedule of Events:

See attached RFP

#### Comments:

Visit Williamsburg met with the National Conference of Black Political Scientists while attending the Connect Spring Marketplace. NCBPS sourced four RFPs during the meeting. Please ensure to submit bids on all programs.

#### Action Requested:

Please respond directly to Margaret Clark and copy Julia Smyth-Young on correspondence.