## NEW SALES LEAD

Williamsburg Tourism Council Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA Phone: 757.253.2313					
Created:	07/23/2021				
Response Due Date:					
Decision Date:	11/15/2021				
From:	Julia Smyth-Young, Sales Director (757) 253-2313, julia.smyth-young@visitwilliamsburg.com				
Lead ID:	3961				
Organization:	Glenn Family Reunion				
Market Segment:	Family Reunion				
Meeting:	eeting: 2023 Glenn Family Reunion				
Contact:	ntact: Karen Glenn				
	Family Organizer				
Company:	Glenn Family Reunion				
Address:	1623 Galesburg Street Charlotte, NC 28216				
Phone:	(704) 241-9321				
Fax:					
E-Mail:	kittengirl50@gmail.com				
MEETING REQUIREMENTS					
Requested Dates:	07/09/2023 to 07/13/2023				
Meeting Dates:	07/09/2023 to 07/13/2023				
Alternate Dates:	07/16/2023 to 07/20/2023 07/23/2023 to 07/27/2023				

**ROOMS FORECAST** 

Room Attendance:	12	
Requested Rooms:	48	
Requested Peak:	12	

	Sun, 07/09/23	Mon, 07/10/23	Tue, 07/11/23	Wed, 07/12/23	Thu, 07/13/23	Fri, 07/14/23	Sat, 07/15/23
Requested Rooms	12	12	12	12			

	COMPETITION
Norfolk, Virginia Beach, Richmond, Myrtle Beach	

NOTES

## Meeting Requirements:

The Glenn Family requests a hospitality suite or small multipurpose meeting room for the duration of their stay.

## Comments:

The group requests the block in July 2023. They prefer to arrive after July 4, 2023, but will consider all dates following within the month of July. They will not consider August dates because several families have young students that begin their school year in early August.

## **Action Requested:**

Please send all correspondence to Karen via e-mail and copy Julia Smyth-Young on correspondence.

The family requests properties with flexible room options and a restaurant and recreational facilities onsite. They will consider all options including time-share resorts.