

REVISED SALES LEAD

Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 03/26/2021
Response Due Date: **03/30/2021**
Decision Date: 04/06/2021
From: Julia Smyth-Young, Sales Director -- (757) 253-2313, julia.smyth-young@visitwilliamsburg.com

Lead ID: **3936**
Organization: New Journey Events, LLC
Meeting: Navy Marriage Enrichment Retreats
Contact: Jasmine Griggs
President and CEO
Company: New Journey Events, LLC
Address: 1150 Drawbridge Drive

Phone: Riverdale, GA 30296-7300
(678) 477-5997
Fax:
E-Mail: newjourneyeventsllc@gmail.com

MEETING REQUIREMENTS

Requested Dates: 05/14/2021 to 05/16/2021
Meeting Dates: 05/14/2021 to 05/16/2021
Alternate Dates: 06/04/2021 to 06/06/2021
07/09/2021 to 07/11/2021

ROOMS FORECAST

Room Attendance: 45

Requested Rooms: 46**Requested Peak:** 23

	Fri, 05/14/21	Sat, 05/15/21	Sun, 05/16/21	Mon, 05/17/21	Tue, 05/18/21	Wed, 05/19/21	Thu, 05/20/21
Requested Rooms	23	23					

NOTES

Meeting Requirements:

Small meeting space required for Sat 8 AM - 5 PM

Sunday 8 AM - 1 PM

ALL DATES: 5-14-16/2021, and 6/4-6/2021, and 7/9-7/11/2021, and 9/17-19/2021, and 10/15-17/2021, and 11/5-11/7/2021

276 room nights total

Schedule of Events:

Saturday meetings/ breakout and small meal

Sunday 8 AM - 1 PM

Action Requested:

Respond directly to Jasmine with commissionable rates, only per diem rates considered.

The group prefers to sign an agreement with one property for the year and anticipates the retreats will be an annual event. Contract signed out of Northern Virginia, and potential for multi-year contract exists.