

NEW SALES LEAD



Williamsburg Tourism Council
Address: 421 North Boundary Street P.O. Box 3495 Williamsburg, VA 23185 USA
Phone: 757.253.2313

Created: 03/24/2021
Response Due Date: **03/31/2021**
Decision Date: 04/09/2021
From: Julia Smyth-Young, Sales Director -- (757) 253-2313, julia.smyth-young@visitwilliamsburg.com

Lead ID: **3935**
Organization: Legends Lacrosse
Market Segment: Sports
Meeting: Legends Lacrosse - Chrome Classic
Contact: Lindsay Ancarrow
Hotel Sourcing & Customer Service Director
Company: TEAM Solutions
Address: 1520 Wynnemoor Way

Fort Washington, PA 19034
Phone: (717) 387-0067
Fax:
E-Mail: lindsay@trustintteams.com

MEETING REQUIREMENTS

Requested Dates: 11/12/2021 to 11/16/2021
Meeting Dates: 11/12/2021 to 11/16/2021
Alternate Dates: to
to

ROOMS FORECAST

Room Attendance: 500
Requested Rooms: 1200
Requested Peak: 500

	Fri, 11/12/21	Sat, 11/13/21	Sun, 11/14/21	Mon, 11/15/21	Tue, 11/16/21	Wed, 11/17/21	Thu, 11/18/21
Requested Rooms	100	500	500	100			

COMPETITION

N/A

NOTES

Meeting Requirements:

ROOMS ONLY

Schedule of Events:

Chrome Classic Lacrosse Tournament played at Warhill Sports Complex

**Stay to Play tournament **

Concessions Needed/Preferred:

- \$15.00 Rebate
- 7% Commission, 3% Housing Fee
- 2 to 3-week cutoff preferred
- 1-20 comp preferred for coaches
- Courtesy Block/ No Attrition
- One upfront comp room for the referee
- Breakfast included in the rate if applicable

Other information:

- Rooming List
- IPO

Comments:

Please offer a flat rate for all occupancy (i.e., single vs. quad)

We are requesting and prefer two-bedded rooms. Please offer as many as you can. We will also review other room types as proposed.

ROOMING LIST - IPO - we will collect all information and send it to your hotel before the cutoff date.